

REFERENCES

- Ary, D.J & Raazarveich, H. 1979. *Oxford Text Books in Linguistics: Semantic Analysis*. Oxford: Oxford University Press.
- Austin, J.L. 1962. *How to Do Things with Words*. New York: Oxford University Press.
- Blum-Kulka, S. & Olsthtain, E. 1984. Requests and Apologies: A Cross-Cultural Study of Speech act Realization Patterns (CCSARP). *Journal of Applied Linguistics*. 5(3), 196-213.
- Blum-Kulka, S, House, Juliane (1989). *Cross-Cultural and Situational Variation in Requesting Behaviour*. In: Norwood, NJ, pp. 123-154.
- Bogdan, R.C & S.K. Biklen. 1982. *Qualitative Research for Education*. Syracuse University. United State of America. Allyn and Bacon.
- Brown, Penelope & S.C. Levinson. 1987. *Politeness: Universal in Language Usage*. Cambridge: Cambridge University Press.
- Byon, A.S. 2004. Sociopragmatic Analysis of Korean Request: Pedagogical Setting. *Journal of Pragmatics*. 36(3), 1673-1704.
- Chen, W.1989. *Functional Uncertainty and Topicalization*. National Tsing Hua University.
- Creswell, J. W. 1994. *Research Design: Qualitative & Quantitative Approaches*. Thousand Oaks: Sage
- Denzin, N.K. & Lincoln, Y.S. 1994. *Handbook of Qualitative Research*. Thousand Oaks: Sage.
- Fandy Zulmi. 2014. *Request Strategies on Barrack Obama's Speech* . Thesis: Sekolah Pasca Sarjana Universitas Negeri Medan.
- Gao, H. 1999. *Features of Request Strategies in Chinese*. Lund University.
- Goffman. 1967. *Interaction Ritual: Essays in Face-to-Face Behavior*. Chicago: Aldine.
- Gu, Yeguo. 1990. Politeness Phenomenon in Modern Chinese, *Journal of Pragmatic*, 14, 237-257
- Hashimoto, M. J. 1973. *The Hakka Dialect: a Linguistics Study of Its Phonology, Syntax and Lexicon*. Cambridge: Cambridge University Press.

- Hashimoto, M.J. 2010. The Hakka Dialect: A Linguistic Study of Its Phonology, Syntax and Lexicon. *Journal of Chinese Linguistics* . 5(2), 612-615.
- Heidi, I.H.Y. 2004. The Use of Request Strategies in Pre-School Children. Dissertation: The University of Hong Kong.
- Ho, D.Y.F. 1976. On the Concept of Face. *American Journal of Sociology* 81(4), 867-884.
- Hong, W. 1996. Speech Act of Request and Chinese Language Teaching. *Journal of World Chinese Language Teaching*. 2(36), 90-95.
- Hu, H.C. 1994. The Chinese Concepts of "Face". *Journal of American Anthropologist*. 46(1), 45-64.
- Huang, M. 1996. *A Contrastive Study of American and Chinese Request*. Ph.D Dissertation. University of Illinois.
- Hwang, K.K. 1987. Face and Favor: The Chinese Power Game. *American Journal of Sociology*. 92(4), 944-974.
- Kess, J. 1992. *Psycholinguistics and Study of Natural Language*. Amsterdam: Benyamin Publishing Press.
- Koike, D.A. 1989. Pragmatic Competence and Adult L2 Acquisition: Speech Acts in Interlanguage. *The Modern Language Journal*. 73(3), 279-289.
- Lakoff & Ide. 2005. *Broadening the Horizon of Linguistics Politeness, USA*: John Benjamins.
- Leech, Geoffry. 1983. *Principles of Pragmatics*. London: Longman.
- Levinson, S.C. 1983. *Pragmatics*. Cambridge: Cambridge University Press.
- Lincoln, Y.S. & Guba, E.G. 1985. *Naturalistic Inquiry*. California: Sage Publication, Inc.
- Liu, S. 2006. "What is Pragmatics?"
Accessed on 2nd August 2014 from [http:// www.Pragmatics.co.id](http://www.Pragmatics.co.id)
- Luo, M. 1998. *The Continuity and Variation of Hakka Language and Culture in Taiwan*. Proceedings of the Fourth International Conference on Hakkaology: Hakka and the Modern World. Taipei: Academia Sinica.

Mao, L. 1994. Beyond Politeness Theory: "Face" Revised and Renewed. *Journal of Pragmatics*. **21**(4), 451-486.

Miles & Huberman. 1984. *Qualitative Data analysis*. California: Sage Publication, Inc.

Nicole, C. 1996. *Guest People, Hakka Identity in China and Abroad*. Washington: University of Washington Press.

Parinaz, M. 2012. The Use of Request Strategies in English by Iranian Graduate Students: A Case Study. Thesis: Eastern Mediterranean University. North Cyprus.

Searle, J.R. 1975. *Expression and Meaning: Studies in the Theory of Speech Acts*. Cambridge University Press.

Sembiring, Puan Sari. 2009. *Politeness Strategies in Javanese*. Thesis: Sekolah Pasca Sarjana Universitas Negeri Medan.

Skewis, M. 2003. Mitigated Directness in MENG Hong-lou: Directive Speech Acts and Politeness in Eighteenth Century Chinese. *Journal of Pragmatics*, **35**, 161-189.

Spradley, J.P. 1980. Participant Observation. New York: Holt.

Sperber, D. & Wilson, D. 1986. *Relevance, Communication and Cognition*. (2nd Ed). Oxford : Basil Blackwell.

Song, Mei Lee-Wong. 1994. Imperatives in Request: Direct or Impolite - Observation from Chinese. *Journal of Pragmatics*. **4**(4), 491-515.

Sun, X. & Zhang, D. 2008. American College Students' Requesting Competence in Chinese as A Foreign Language. *Journal of World Chinese Teaching*. **3**(2), 105-113.

Wilt, L.I. 2014. *Chinese Studies in the Netherlands: Past, Present, and Future*. Leiden: Brill

Yong, L.H. 2008. Politeness Principle in Cross-Culture Communication. *Journal of English Language Teaching*. **1**(1).

Rue, Young-Ju & Zhang, Grace Qiau. 2008. *Request Strategies: A Comparative Study in Mandarin Chinese and Korean*. Philadelphia: John Benjamins.

Yuan. et.al. 2001. *Linguistic Introduction to the Chinese Dialect Groups*.

Beijing: Yuwen Chubanshe.

Yum, June-Ock. 1988. The Impact of Confucianism on Interpersonal Relationship and Communication Patterns in East Asia. *Journal of Communication Monograph*. **55** (4), 374-388.

Yule, G. 1996. *The Study of Language*. Cambridge: Cambridge University Press.

Yule, G. 2006. *Pragmatics*. Oxford : University Press.

Zhang, S. & Wang, X. 1997. A Comparative Study of the Speech Act of Requests. *Journal of Modern Foreign Language*. **3**, 63-72.

Zhang, X. & Zhang, D. 2008. A study of the Speech Act of Requests by American Students Learning Chinese. *Journal of World Chinese Teaching*. **3**, 105-113.

Zhao, N. 2009. Do the modern Chinese request strategies fit into CCSARP? An analysis of the novel Red Poppy. *Journal of US-China Foreign Language*. **7**(3), 14-21.

THE
Character Building
UNIVERSITY