

CHAPTER V

CONCLUSIONS AND SUGGESTIONS

A. Conclusions

In this chapter, there are two main sections. They are conclusions and suggestions. The conclusions section contains the summary of findings and discussions related to the formulation and objectives of the study. The suggestion section contains suggestions that are addressed between seller and buyer to other researchers. From the previous chapters of this thesis, the researcher draws some conclusions which are obtained from the analysis of Politeness Strategy employed by the seller and buyer.

The researcher found that in the basic speaking between seller and buyer employed types of politeness strategies in buying and selling process. There are 30 utterances of Bald on Record strategy, 20 utterances of positive politeness strategy (15 utterances of exaggerate, 3 utterances of joke, and the last 2 utterances of offer/promise).

B. Suggestion

After completing the research, the researcher feels urge to give some msuggestion that would come in handy in the future, especially for seller and buyer and other researchers who are interested in conducting relevant issue. In this study, it is shown that the seller and buyer employed politeness strategy in seller and buyer process. Therefore, the use of politeness strategies need to be applied. For other researchers, it is hoped that there

will be much related research to come since the issue about seller and buyer politeness strategies is still limited. Due to imperfection of this research, the researcher expects that there will be another research that will further investigate this issue thoroughly. In this research, the researcher takes between seller and buyer being the participant which leads this research ungeneralizable, so it will be better in the next research to take more participants to make it generalizable.

