

## TABLE OF CONTENTS

|   |           |
|---|-----------|
| <b>CHAPTER I : INTRODUCTION</b>               | <b>1</b>  |
| 1.1. The Background of the Study.....         | 1         |
| 1.2. The Problems of the Study .....          | 5         |
| 1.3. The Objectives of the Study .....        | 6         |
| 1.4. The Scope of the Study .....             | 6         |
| 1.5. The Significance of the Study .....      | 7         |
| <b>CHAPTER II : REVIEW LITERATURE</b>         | <b>8</b>  |
| 2.1 Theoretical Framework.....                | 8         |
| 2.2 Pragmatic.....                            | 10        |
| 2.3 Speech Act.....                           | 12        |
| 2.3.1 Directives.....                         | 13        |
| 2.3.2 Comissives.....                         | 13        |
| 2.3.3 Expressives.....                        | 14        |
| 2.3.4 Representatives.....                    | 14        |
| 2.3.5 Declaratives.....                       | 14        |
| 2.4 Politeness .....                          | 15        |
| 2.5 Politeness Strategies .....               | 17        |
| 2.6 Types of Politeness Strategy.....         | 19        |
| 2.7 Mandailingnese.....                       | 24        |
| 2.8 Mandailingnese language.....              | 27        |
| 2.9 Politeness in Mandailing Language.....    | 27        |
| 2.10 Makkobar.....                            | 29        |
| 2.11 Previous research.....                   | 29        |
| <b>CHAPTER III : RESEARCH METHOD</b>          | <b>33</b> |
| 3.1 Research Design .....                     | 33        |
| 3.2 The Data and Source of Data.....          | 34        |
| 3.3. Instrument of Data Collection.....       | 35        |
| 3.4. Technique of Data Collection .....       | 35        |
| 3.5 Technique of Data Analysis .....          | 36        |
| 3.6 Trustworthiness of the Study.....         | 38        |
| <b>CHAPTER IV : DATA ANALYSIS AND FINDING</b> |           |
| 4.1 Data and Data Analysis.....               | 40        |

|   |           |
|---|-----------|
| 4.1.1 Types of politeness strategies used by Mandailingnese in<br>Makkobar Wedding ceremony .....   | 40        |
| 4.1.1.1 Politeness strategy by using Generosity Maxim.....  | 41        |
| 4.1.1.2 Politeness strategy by using Approbation Maxim.....   | 42        |
| 4.1.1.3 Politeness strategy by using Modesty Maxim.....   | 44        |
| 4.1.1.4 Politeness strategy by using Agreement Maxim.....   | 46        |
| 4.1.1.5 Politeness strategy by using Sympathy Maxim.....  | 47        |
| 4.1.2 Politeness strategies used by the speakers in Makkobar event.....   | 49        |
| 4.1.2.1 Politeness strategy by using Kinship Terms.....   | 50        |
| 4.1.2.2 Politeness strategy by using Pronoun.....   | 51        |
| 4.1.2.3 Politeness strategy by using Indirect Speech.....   | 52        |
| 4.1.2.4 Politeness strategy by using Greetings.....   | 54        |
| 4.1.3 The dominant type of politeness strategies applied by Mandailingnese<br>people in Makkobar Wedding Ceremony.....                      | 56        |
| 4.1.4 The data reasons for using the dominant type of politeness strategy<br>applied by Mandailing people in Makkobar Wedding Ceremony .... | 57        |
| 4.2 Findings .....  | 58        |
| 4.3 Discussions.....  | 59        |
| <b>CHAPTER V : CONCLUSION AND SUGGESTION</b>  |           |
| 5.1 Conclusions.....  | 63        |
| 5.2 Suggestions.....  | 64        |
| <b>REFERENCES.....</b>  | <b>66</b> |