REFERENCES

- Ampa. 2013. The Students' Needs in Developing Learning Materials for Speaking Skills in Indonesia. Journal of Education and Practice. Vol 4, No.17.
- Gall, M. D, Gall, J. P., & Borg, W. R. 2003. Educational Research: *An Introduction United Stated of America*: Pearson Education
- Brown, H. Douglas. 2001. *Teaching by Principles: An Interactive Approach to Language Pedagogy*. San Fransisco: Addisowesley Longman, Iac
- Day, J And Krzanwski, M. 2011. *Teaching English For Specific Purpose: An Introduction Cambridge*. Cambridge University Press
- Dirgeyasa, I Wy.2011. Bahan Ajar Menulis Bahasa Inggris untuk Tujuan Khusus ESP Maritime English Berbasis Genre. Jakarta: Program Pasca Sarjana Universitas Negeri Medan
- Erawati, Fitri. 2016. Developing English Speaking Materials for Student of Culinary Study Program at Vocational High School through Task-Based-Learning. Medan: State University of Medan.
- Harmer, J. 2007. How to Teach English. Longman. England.
- Harmer, J. 2007. The Practice of English Language Teaching Fourth Edition London: Longman
- Hutchinson, Tom, Allan, Waters. 1987. *English for specific purposes:* A learning-centered approach. Cambrige: Cambrige University press. Journal of Language and Learning Vol. 1 No. 1. [Online].
- Kavaliauskiene, G. 2003. *English for Specific Purposes*: Learner's Preferences and Attitudes.
- Kayi, H. 2006. Teaching Speaking: Activities to Promote Speaking In a Second Language. Http://Iteslj.Org/Articles/Kayi-Teachingspeaking.Html.
- Kementrian Pendidikan Dan Kebudayaan Republik Indonesia. 2014. *Bahasa Inggris SMK/MA/SMK/MAK*. Jakarta: Kementrian Pendidikan dan Kebudayaan.

- Kurniawaty, Kiki. 2016. Developing English Speaking Material for Students of Hotel Accommodation Study Program at Vocational School. Medan: State University of Medan
- Lopa, Baharuddin. 2017. Content Analysis Speaking Materials in English Textbook Based on 2013 Curriculum for The First Grade Student at Vocational High School. EDULOP Journal. Volume 1 No.1
- Lumbannahor, Berman. 2016. Developing English Speaking Material for Student of Business and Management Program at Vocational High School. Medan: State University of Medan
- Marsigit. 2008. English for Vocational Education. A Paper Presented the Workshop of Teachers Professional Development at SMK Muhammadiyah Klaten. The Yogyakarta State University. Unpublished
- Nunan, D. 1991. Language Teaching Methodology. New York: Prentice Hall International
- Nunan, D. 2001. Syllabus Design. Oxford: Oxford University Press.
- Pathan, M., Aldersi, Z. & Alsout, E. 2014. Speaking in Their Language: An Overview of Major Difficulties Faced by the Libyan EFL Learner in Speaking Skill. International journal of English language & Translation Studies. 2(3), 96-105. Retrieved from http://WWW.eltsjournal.org
- Richards, J.C. 2001. Curriculum Development in Language Teaching. UK: Cambridge University Press.
- Tomlinson, B. 1998, *Matwrials Development in Language Teaching*. Cambridge: University Press.
- Widodo, H.P.2015. The Development of Vocational English Materials Social
 Semiotic Perspective: Participacitory Action Research Australia:
 University Of Adelaide