

## CHAPTER V

### CONCLUSIONS AND SUGGESTIONS

#### A. Conclusion

In The Lord of The Ring's movie, the utterances were applied into four communication techniques and six leadership styles. The total number of utterances were 140. These 140 utterances were then classified into each communication techniques and leadership styles. After the data was analyzed, the results were as follows:

1. The communication techniques were directing, coaching, supporting and delegating. There were 64 items of directing technique, 43 items of coaching technique, 24 items of supporting techniques, and 9 items of delegating technique. The mostly used communication technique is *directing*, and it is mostly used by the character *Aragorn*. The least used communication technique is *delegating*, and it is mostly used by *Gandalf* and *Theoden*.
2. The leadership styles were pace-setting, authoritative, affliative, coaching, coercive and democratic. The leadership styles were classified and there were 31 items of pace-setting style, 36 items of authoritative style, 10 items of affliative style, 48 items of coaching style, 13 items of coercive style, and 2 items of democratic style. The mostly used leadership style is *coaching*, and it is mostly used by the character *Gandalf*. The least used leadership style is *democratic*, and it is mostly used by *Theoden* and *Denethor*.

## **B. Suggestions**

1. Researchers who want to do a study or observation like this, they must study about leadership styles and communication techniques that leaders use. This is because it's crucial to understand how to attract the intended audience and lead them.
2. The viewers must be aware of communication techniques of characters that act as leaders in the movie to avoid misunderstanding and misinterpretation of the leaders' utterances.