

## ABSTRAK

Fitri Rahmadani Nasution. NIM. 7132141017. "Pengaruh Model Pembelajaran *Snowball Throwing* dan *Talking Stick* terhadap hasil belajar siswa pada mata pelajaran administrasi umum kelas X AP SMK Swasta Istiqlal Deli Tua T.P 2016/2017". Skripsi program studi Pendidikan Administrasi Perkantoran, Jurusan Pendidikan Ekonomi, Fakultas Ekonomi, Universitas Negeri Medan.

Permasalahan dalam penelitian ini adalah rendahnya hasil belajar siswa pada mata pelajaran administrasi umum. Tujuan penelitian ini adalah Untuk Mengetahui hasil belajar administrasi umum yang diajarkan dengan model pembelajaran *Snowball Throwing* lebih tinggi dibanding hasil belajar administrasi umum yang diajarkan dengan model pembelajaran *Talking Stick* pada siswa kelas X AP SMK Swasta Istiqlal Deli Tua T.P 2016/2017.

Penelitian ini dilaksanakan di kelas X AP SMK Swasta Istiqlal Deli Tua . Populasi dalam penelitian ini adalah seluruh siswa kelas X AP SMK Swasta Istiqlal Deli Tua yang terdiri dari 2 kelas dengan jumlah 80 siswa. Teknik pengambilan sampel yang digunakan adalah random sampling (secara acak) yang terdiri dari kelas eksperimen I (X AP I) dan eksperimen II (X AP II) yang masing-masing populasinya terdiri dari 40 siswa dan diambil penarikan sampel masing-masing 40 siswa. Teknik pengumpulan data dalam penelitian ini adalah tes hasil belajar dalam bentuk pilihan ganda sebanyak 20 soal yang terlebih dahulu telah diuji validitas, reliabilitas, tingkat kesukaran tes, dan uji daya beda tes. Teknik analisis data yang digunakan adalah uji validitas, uji reliabilitas, tingkat kesukaran uji normalitas, uji homogenitas, dan uji hipotesis dengan menggunakan rumus "uji t".

Hasil analisis data diperoleh nilai rata-rata pre test dan post test dengan model pembelajaran *Snowball Throwing* = 51,83 dan 85,17 dan hasil rata-rata pre test dan post test model pembelajaran *Talking Stick* = 45,50 dan 78,33 Hipotesis penelitian ini diuji t dan diperoleh  $t_{hitung}$  sebesar 2,694 sedangkan  $t_{tabel}$  sebesar 1,671 pada taraf nyata  $\alpha = 0,05$  yaitu  $t_{hitung} > t_{tabel}$  maka hipotesis penelitian ini diterima.

Berdasarkan hasil uji hipotesis dapat disimpulkan bahwa hasil belajar administrasi umum yang diajarkan dengan Model Pembelajaran *Snowball Throwing* lebih tinggi secara signifikan dari pada hasil belajar administrasi umum yang diajarkan dengan Model Pembelajaran *Talking Stick* pada siswa kelas X AP SMK Swasta Istiqlal Deli Tua T.P 2016/2017.

**Kata kunci : Model Pembelajaran *Snowball Throwing*, *Talking Stick* Hasil Belajar Administrasi Umum**

## ABSTRACT

Fitri Rahmadani Nasution. NIM. 7132141017. "The Influence of Snowball Throwing and Talking Stick Learning Model on Students' Learning Outcomes in General Administrative Subject Class X AP SMK Private Istiqlal Deli Tua T.P 2016/2017". Thesis of study program of Administrative Education Office, Jurusan of Economic Education, Faculty of Economics, State University of Medan.

The problem in this research is the low of student learning result in general administration subjects. The purpose of this study is To Know the results of general administrative learning taught by Snowball Throwing learning model is higher than the results of general administration learning taught by learning models Talking Stick on students class X AP SMK Private Istiqlal Deli Tua T.P 2016/2017.

This research was conducted in class X AP of Private Senior High School Istiqlal Deli Tua. The population in this study is all students of class X AP SMK Swasta Istiqlal Deli Tua which consists of 2 classes with 80 students. The sampling technique used was random sampling which consisted of experimental class I (X AP I) and experiment II (X AP II) which each population consisted of 40 students and samples were taken from 40 students. Data collection techniques in this study is a test of learning outcomes in the form of multiple choice of 20 questions that first tested the validity, reliability, difficulty of test, and test different test power. Data analysis techniques used are validity test, reliability test, difficulty level of normality test, homogeneity test, and hypothesis test by using "t test" formula.

The result of data analysis obtained the average value of pre-test and post-test with learning model of Snowball Throwing = 51,83 and 85,17 and average result of pre-test and post-test of learning model Talking Stick = 45,50 and 78,33 Research hypothesis This is tested t and obtained t count of 2.694 while ttable of 1.671 at the level of real  $\alpha = 0.05$  ie  $t_{count} > t_{table}$  then the hypothesis of this study is accepted.

Based on the results of hypothesis testing can be concluded that the results of general administrative learning taught by Snowball Throwing Learning Model is higher in significance than the results of general management dministrasi taught with Learning Model Talking Stick on students class X AP SMK Private Istiqlal Deli Tua T.P 2016/2017.

Keywords: Snowball Throwing Learning Model, Talking Stick Learning Results General Administration