CHAPTER V

CONCLUSIONS AND SUGGESTIONS

A. Conclusions

After analyzing the use of type of reference in the main character utterances in *Cinderella* (2015), the conclusions are as follows:

1. There are three types of reference mentioned by Halliday and Hasan, namely personal reference, demonstrative reference, and comparative reference are found in the main character utterances, namely Ella in *Cinderella* (2015). The total utterances from the main character are 288 utterances which contains of 395 items of the use of reference, the use of personal reference is 80,75% (319 items), demonstrative reference is 13,92% (55 items), and comparative reference is 5,31% (21 items).
2. Ella used reference in order to deliver the message or asking information to the interlocutor. She used reference in her utterances in the form of declarative when she makes a statement or tells something, interrogative to asks a questions, exclamatory to shows excitement, and imperative in commands something to the interlocutor in the movie.

B. Suggestions

In relation to the conclusions, some suggestions are given as following:

1. The student of English Department especially to the literature students should learn more about how reference are used in the speech, book, or literary work such as comic, drama, or dialogue in movie.
2. For the researcher, it is suggested that the research of linguistics especially to do further studies on the types of reference.
3. To the viewers, it is very important to help them to understand the movie clearly to get a meaning and by mastering the reference can lead them to get the meaning easily.