

ABSTRAK

Fatimah Zuhro Hasibuan, NIM. 7191143010, Pengaruh *Locus of Control* dan *Soft Skill* terhadap Kesiapan Kerja Mahasiswa Pendidikan Bisnis Angkatan 2019 Fakultas Ekonomi UNIMED. Skripsi, Jurusan Ekonomi Program Studi Pendidikan Bisnis, Fakultas Ekonomi Universitas Negeri Medan.

Penelitian ini bertujuan untuk mengetahui bagaimana pengaruh *locus of control* dan *soft skill* terhadap kesiapan kerja mahasiswa Pendidikan Bisnis Angkatan 2019 Fakultas Ekonomi UNIMED. Penelitian ini dilaksanakan di Prodi Pendidikan Bisnis Fakultas Ekonomi UNIMED yang beralamat di Jalan William Iskandar Pasar V, Medan Estate, Percut Sei Tuan, Deli Serdang Sumatera Utara. Populasi dalam penelitian ini adalah 51 mahasiswa Pendidikan Bisnis Angkatan 2019 dengan teknik *total sampling*. Teknik pengumpulan data melalui penyebaran angket (kuisisioner). Teknik analisis data yang digunakan adalah metode analisis Regresi Linier Berganda.

Hasil uji parsial (uji t) variabel *locus of control* (X_1) memperoleh nilai $t_{hitung} > t_{tabel}$ ($5,184 > 1,676$) dengan nilai signifikansi lebih kecil dari taraf 0,05 ($0,000 < 0,05$). Dengan demikian dapat disimpulkan bahwa terdapat pengaruh positif antara *locus of control* (X_1) terhadap kesiapan kerja (Y) mahasiswa. Untuk variabel *soft skill* (X_2) memperoleh nilai $t_{hitung} > t_{tabel}$ ($4,677 > 1,676$) dengan nilai signifikansi lebih kecil dari taraf 0,05 ($0,000 < 0,05$). Maka dapat disimpulkan bahwa terdapat pengaruh positif antara *soft skill* (X_2) terhadap kesiapan kerja (Y). Hasil uji simultan menunjukkan $F_{hitung} > F_{tabel}$ ($39,614 > 3,19$) dengan nilai signifikan sebesar $0,000 < 0,05$. Maka dapat disimpulkan hipotesis diterima yang berarti adanya pengaruh yang signifikan secara bersama-sama antara kedua variabel *independent* yaitu *locus of control* (X_1) dan *soft skill* (X_2) terhadap kesiapan kerja (Y) Mahasiswa Pendidikan Bisnis Angkatan 2019 Fakultas Ekonomi UNIMED. Hasil uji koefisien determinasi menunjukkan nilai R^2 sebesar 0,618, hal tersebut menunjukkan bahwa *locus of control* (X_1) dan *soft skill* (X_2) memberikan kontribusi sebesar 61,8% terhadap kesiapan kerja (Y) Mahasiswa Pendidikan Bisnis Angkatan 2019 Fakultas Ekonomi UNIMED.

Kata Kunci: *Locus of Control, Soft Skill, Kesiapan Kerja*

ABSTRACT

Fatimah Zuhro Hasibuan, NIM. 7191143010, The Influence of Locus of Control and Soft Skills on the Work Readiness of Business Education Students Class of 2019, UNIMED Faculty of Economics. Thesis, Department of Economics, Business Education Study Program, Faculty of Economics, Medan State University.

This research aims to find out how locus of control and soft skills influence the work readiness of Business Education students Class of 2019, UNIMED Faculty of Economics. This research was carried out at the Business Education Study Program, Faculty of Economics, UNIMED, located at Jalan William Iskandar Pasar V, Medan Estate, Percut Sei Tuan, Deli Serdang, North Sumatra. The population in this study were 51 Business Education students Class of 2019 using a total sampling technique. Data collection techniques through distributing questionnaires. The data analysis technique used is the Multiple Linear Regression analysis method.

The results of the partial test (t test) for the locus of control variable (X_1) obtained a value of $t_{count} > t_{table}$ ($5,184 > 1.676$) with a significance value smaller than the 0.05 level ($0.000 < 0.05$). Thus it can be concluded that there is a positive influence between locus of control (X_1) on student work readiness (Y). For the soft skills variable (X_2), the value obtained is $t_{count} > t_{table}$ ($4,677 > 1.676$) with a significance value smaller than the 0.05 level ($0.000 < 0.05$). So it can be concluded that there is a positive influence between soft skills (X_2) on work readiness (Y). Simultaneous test results show $F_{count} > F_{table}$ ($39.614 > 3.19$) with a significant value of $0.000 < 0.05$. So it can be concluded that the hypothesis is accepted, which means that there is a significant joint influence between the two independent variables, namely locus of control (X_1) and soft skills (X_2) on work readiness (Y) of Business Education Students Class of 2019, UNIMED Faculty of Economics. The results of the coefficient of determination test show an R^2 value of 0.618, this shows that locus of control (X_1) and soft skills (X_2) contribute 61.8% to the work readiness (Y) of Business Education Students Class of 2019, UNIMED Faculty of Economics.

Keywords: Locus of Control, Soft Skills, Work Readiness