

TABLE OF CONTENTS

| | |
|---|-----|
| ABSTRACT | i |
| ACKNOWLEDGEMENTS | ii |
| TABLE OF CONTENTS..... | iv |
| LIST OF FIGURES | vi |
| LIST OF APPENDIX | vii |
| CHAPTER 1 INTRODUCTION | 1 |
| A. Background of the study..... | 1 |
| B. The problems of study | 4 |
| C. Objectives of the study | 5 |
| D. Scope of the study | 5 |
| E. The Significances of the Study | 5 |
| 1. Students..... | 5 |
| 2. Teachers | 6 |
| 3. School | 6 |
| 4. Other Researchers..... | 6 |
| CHAPTER II REVIEW OF LITERATURE | 7 |
| A. Reward And Punishment..... | 7 |
| 1. Operant Conditioning | 7 |
| 2. Reward..... | 10 |
| 2.1 Definition of reward..... | 10 |
| 2.2 Types of reward | 11 |
| 2.3 Purpose of reward | 12 |
| 3. Punishment | 12 |
| 3.1 Definition of Punishment | 12 |
| 3.2. Types of Punishment | 13 |
| 3.3. Purpose of Punishment | 14 |
| B. Implementation Rewards And Punishment In Teaching English..... | 14 |
| 1. Creating the basic motivational conditioning | 15 |
| 2. Generating initial motivation | 15 |
| 3. Maintaining and protecting motivation..... | 15 |
| 4. Encouraging positive retrospective self-evaluation..... | 15 |

| | |
|--|-----------|
| C. Relevant Previous Studies | 16 |
| D. Conceptual Framework | 18 |
| CHAPTER III RESEARCH METHOD | 21 |
| A. Research Design..... | 21 |
| B. Subject of the Study | 21 |
| C. Data Collection Techniques..... | 22 |
| 1. Observation | 22 |
| 2. Interview | 22 |
| D. Data Analysis Techniques | 23 |
| CHAPTER IV RESEARCH RESULTS AND DISCUSSIONS | 25 |
| A. Results..... | 25 |
| B. Discussions..... | 34 |
| CHAPTER V CONCLUSIONS AND SUGGESTIONS | 40 |
| A. Conclusions | 40 |
| B., Suggestions..... | 41 |
| REFERENCES | 42 |
| APPENDICES..... | 45 |