

## ABSTRAK

**Nenni Friska Tumangger. Nim 7193510058. "Pengaruh Kemampuan Kerja Dan Modal Terhadap Pendapatan Petani Gambir Di Desa Aornakan II Kecamatan Pergetteng – Getteng Sengkut (PGGS) Kabupaten Pakpak Bharat". Skripsi Jurusan Manajemen Fakultas Ekonomi Universitas Negeri Medan. Tahun 2023.**

Penelitian ini bertujuan untuk mengetahui dan menjelaskan Pengaruh Kemampuan Kerja Dan Modal Terhadap Pendapatan Petani Gambir Di Desa Aornakan Ii Kecamatan Pergetteng – Getteng Sengkut (PGGS) Kabupaten Pakpak Bharat. Populasi dalam penelitian ini berjumlah 109, dengan jumlah sampel 80 responden. Yang menjadi responden merupakan petani gambir yang ada Di desa Aornakan II, Kecamatan Pergetteng – Getteng Sengkut (PGGS) Kabupaten Pakpak Bharat. Teknik pengumpulan data yang digunakan adalah melalui observasi, studi pustaka, wawancara dan angket (Kuesioner) yang pengukurannya menggunakan skala *ordinal*. Data diolah dengan program SPSS 29 *for windows* dengan menggunakan metode Analisis Regresi Linear Berganda. Hasil penelitian menunjukkan bahwa Kemampuan Kerja Dan Modal Terhadap Pendapatan Petani Gambir Di Desa Aornakan II Kecamatan Pergetteng – Getteng Sengkut (PGGS) Kabupaten Pakpak Bharat. Dan secara simultan kemampuan kerja dan modal berpengaruh terhadap Pendapatan Petani Gambir Di Desa Aornakan II Kecamatan Pergetteng – Getteng Sengkut (PGGS) Kabupaten Pakpak Bharat. Dimana besar pengaruh antara variabel Kemampuan kerja dan modal terhadap Pendapatan adalah sebesar 22,5%.

**Kata kunci:** Kemampuan kerja, modal dan Pendapatan petani.

## ABSTRACT

**Nenni Friska Tumangger. Nim 7193510058. "The Influence of Work Ability and Capital on the Income of Gambir Farmers in Aornakan II Village, Pergetteng - Getteng Sengkut (PGGS) District, Pakpak Bharat Regency". Thesis Department of Management, Faculty of Economics, State University of Medan. Year 2023.**

This study aims to determine and explain the effect of work ability and capital on the income of gambir farmers in Aornakan Ii Village, Pergetteng – Getteng Sengkut (PGGS) District, Pakpak Bharat Regency. The population in this study amounted to 109, with a total sample of 80 respondents. The respondents were gambier farmers in the village of Aornakan II, Pergetteng – Getting Sengkut sub-district. The data collection technique used is through observation, literature study, interviews and questionnaires (Questionnaires) whose measurements use an ordinal scale. The data was processed using the SPSS 29 for windows program using the Multiple Linear Regression Analysis method. The results showed that work ability and capital on the income of Gambir farmers in Aornakan II Village, Pergetteng - Getteng Sengkut (PGGS) District, Pakpak Bharat Regency. And simultaneously work ability and capital affect the income of Gambir Farmers in Aornakan II Village, Pergetteng – Getteng Sengkut (PGGS) District, Pakpak Bharat Regency. Where the influence between the variables of work ability and capital on income is 22.5%.

**Keywords:** work ability, capital and income of farmers.

