TABLE OF CONTENTS

ABSTRACT ..... **i**

ACKNOWLEDGEMENT ..... **ii**

TABLE OF CONTENTS ..... **iv**

LIST OF APPENDIXES ..... **vi**

CHAPTER I. INTRODUCTION **1**

1.1.The Background of the Study **1**

1.2.The Problem of the Study **5**

1.3.The Objective of the Study **5**

1.4.The Scope of the Study **6**

1.5.The Significant of the Study **6**

CHAPTER II. REVIEW OF LITERATURE

2.1. Politeness **7**

2.2. Politeness Theory **9**

2.3. Batak Toba **18**

2.4. Relevant Studies **21**

2.5. Conceptual Framework **24**

CHAPTER III. RESEARCH METHODOLOGY

3.1. Research Design **24**

3.2. The Sources of Data **25**

3.3. Techniques of Collecting Data **25**

3.4. Techniques of Analyzing the Data **26**

CHAPTER IV. DATA AND DATA ANALYSIS 27

4.1. Data 27

4.2 Politeness 27

4.2.1. Positive Politeness 28

4.2.2. Negative Politeness 32

4.3. The Realization of Politeness Strategy 33

4.3.1. The Realization of Positive Politeness 33

4.3.2. The Realization of Negative Politeness 33

4.4. The Dominant Type of Politeness Strategy 34

4.5. Research Findings 36

CHAPTER V. CONCLUSION AND SUGGESTION 37

5.1. CONCLUSIONS 37

5.2. SUGGESTIONS 38

REFERENCES 39

APPENDIXES 41