

REFERENCES

- Boghdan and Biklen. 1992. *Qualitative Research for Education*. USA: A Division of Simon and Schuster.
- Brown, P and Levinson, S.1987. *Universal in Language Usage : Politeness Phenomena*. Cambridge Univesity.
- Brown, P. and Levinson, S. (1987). *Politeness: Some universals in language usage*. Cambridge: Cambridge University Press.
- Emedellah, O, 2013. *Gender, Power, Politeness and Women in the Arab Society*. *IJ-ELTS : International Journal of English Language & Translation Studies*. Sheba: Lybia.
- Grundy, P. 1985. *Doing Pragmatics*. London : Edward Arnold.
- Hasibuan, A. 2012. *Politeness Strategies of Gender Differences in Batak Mandailing*. Unpublished. Thesis. Medan. English Applied Linguistic Study Program. Postgraduate School. State University of Medan.
- Hobbs, P.2003. *The Medium is the Message: Politeness Strategies in Men's and Women's Voice Mail Messages*. *Journal of Pragmatics* 35 (2003) 243 – 162
- Lakoff, R. 1990. *Talking Power : The Politics of Language*. New York: Harper and Row.
- Leech, G. 1983. *Principles of Pragmatics*. London: Longman
- Lincoln and Guba, 1985. *Trustworthiness*. Accessed on 22nd June 2012.
- Miles, Huberman and Saldana. 2014. *Qualitative Data Analysis*. California: Sage Publication, Inc.

Mills, S. 2003. *Gender and Politeness*. Cambridge; Cambridge University Press.

Peng, L. 2012. *Research on College Teachers' Politeness Strategies in EFL Classroom*. *Journal of Language Teaching and Research*, 3 (5): 981 – 991.

Ramadhani, P. 2015. *Politeness Strategies and Gender Differences in Javanese Indirect Speech Acts*. Unpublished. Thesis. Medan. English Applied Linguistic Study Program. Postgraduate School. State University of Medan.

Speer, S. A . 2002. *Sexiest Talk: Gender Categories, Participant' Orientation and Irony*. *Journal of Sociolinguistics*, 6 (3), 347 – 377.

Yule, G. 1996. *Pragmatic*. Cambridge : Cambridge University Press.

