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## FACTORS THAT AFFECT THE WORKING CAPITAL NEEDS OF MANUFACTURING COMPANIES

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### ABSTRACT

This study aims to examine the effect of leverage, operating cash flow, profitability, sales growth, firm size, sales fluctuations, firm age, and cash conversion cycle to individual working capital needs. The population in this study are all manufacturing companies listed on the Indonesia Stock Exchange as many as 132 companies. The sample of this study amounted to 80 companies, the method of determination using purposive sampling. Research data was obtained from [www.idx.co.id](http://www.idx.co.id). Data analysis technique used is multiple linear regression analysis. The results showed that leverage, profitability, firm size, and cash conversion cycle have significant effect on working capital requirement. These results indicate that the company's debt, profitability, firm size, and cash conversion cycle, are factors that must be considered by companies in determining appropriate working capital management policies.

**Keywords:** *leverage, working, capital, company*

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