# TABLE OF CONTENTS

<table>
<thead>
<tr>
<th>Section</th>
<th>Pages</th>
</tr>
</thead>
<tbody>
<tr>
<td>ABSTRACT</td>
<td>i</td>
</tr>
<tr>
<td>ABSTRAK</td>
<td>ii</td>
</tr>
<tr>
<td>ACKNOWLEDGEMENTS</td>
<td>iii</td>
</tr>
<tr>
<td>TABLE OF CONTENTS</td>
<td>v</td>
</tr>
<tr>
<td>LIST OF TABLES</td>
<td>viii</td>
</tr>
<tr>
<td>LIST OF FIGURES</td>
<td>ix</td>
</tr>
<tr>
<td>LIST OF APPENDICES</td>
<td>x</td>
</tr>
</tbody>
</table>

## CHAPTER I. INTRODUCTION

1.1 The Background of the Study              | 1     |
1.2 The Problem of the Study                | 6     |
1.3 The Objectives of the Study             | 6     |
1.4 The Scope of the Study                  | 7     |
1.5 The Significance of the Study           | 7     |

## CHAPTER II. REVIEW OF LITERATURE

2.1 Pragmatics                               | 9     |
2.1.1 Aspect of Pragmatics                   | 10    |
2.2 Request                                  | 11    |
2.3 Request Strategies                       | 12    |
2.3.1 Direct Request                         | 14    |
2.3.2 Conventionally Indirect Request        | 15    |
2.3.3 Non-conventionally Indirect Request    | 15    |
2.4 Characteristics of Polite in Request     | 16    |
    Strategies in *Moi-van Hak-kâ-fa*         | 17    |
    2.5.1 Direct Request                       | 19    |
CHAPTER III. RESEARCH METHOD
3.1 Research Design............................................................. 40
3.2 The Data and Data Sources........................................... 40
3.3 The Procedures of Data Collection................................ 41
3.4 The Instrument of Data Collection................................ 41
3.5 The Technique of Data Analysis.................................... 41
3.6 The Trustworthiness of the Study................................... 44

CHAPTER IV. DATA ANALYSIS AND FINDINGS
4.1 Data Analysis................................................................... 46
  4.1.1 The Types of Strategies of Request are Used by
        Moi – Yan Hakkanese............................................. 46
          4.1.1.1 Direct Request........................................... 47
          4.1.1.2 Conventionally Indirect Request............... 55
          4.1.1.3 Non-Conventionally Indirect Request....... 54
  4.1.2 The Types of Strategies of Request Which
        Considered as Polite by Moi – Hakkanese............ 66
  4.1.3 The Social Factors Which Used as the Main